

I.CO.P. S.P.A.

Consolidated financial statements to 31-12-2016

Name and id code	
Company site	BASILIANO (UD) V. SILVIO PELLICO
Fiscal code	00298880303
Registration number	
VAT number	00298880303
Share capital Euro	11.000.000
Activity Code (ATECO)	412000
Company being wound up	no
Company with a single shareholder	no

All amounts are expressed in units of Euro

Consolidated balance sheet

	31-12-2016	31-12-2015
Balance sheet (mandatory scheme)		
Assets		
A) receivables due from shareholders		
Called	0	1.184
To be called	52.978	46.423
Total receivables due from shareholders (A)	52.978	47.607
B) Fixed assets		
I - Intangible fixed assets		
1) start-up and expansion costs	23.887	42.075
2) Development costs	4.749	6.070
3) industrial patents and intellectual property rights	1.997	2.996
4) concessions, licenses, trademarks and similar rights	117.381	15.070
5) goodwill	503.604	641.063
6) assets in process of formation and advances	30.922	10.000
7) other	2.320.839	2.208.539
Total intangible fixed assets	3.003.379	2.925.812
II - Tangible fixed assets		
1) land and buildings	5.003.779	5.093.132
2) plant and machinery	18.958.348	19.316.545
3) industrial and commercial equipment	390.473	654.061
4) other assets	675.264	772.019
5) assets under construction and payments on account	316.239	674.071
Total tangible fixed assets	25.344.103	26.509.827
III - Financial fixed assets		
1) equity investments		
a) subsidiary companies	48.389	32.889
b) associated companies	4.856.688	4.879.451
d-b) other companies	1.364	1.464
Total equity investments	4.906.441	4.913.803
2) receivables due from		
a) subsidiary companies		
due within the following year	126.678	45.855
Total receivables due from subsidiary companies	126.678	45.855
b) associated companies		
due within the following year	765.287	918.901
Total receivables due from associated companies	765.287	918.901
d-b) due from others		
due within the following year	440.863	336.075
Total receivables due from third parties	440.863	336.075
Total receivables	1.332.828	1.300.831
Total financial fixed assets	6.239.269	6.214.634
Total fixed assets (B)	34.586.752	35.650.273
C) Current assets		
I - Inventories		
1) raw, ancillary and consumable materials	4.256.072	2.023.719
3) contract work in progress	48.274.138	31.023.426
4) finished products and goods for resale	454.351	140.183

5) advances	4.976	4.976
Total inventories	52.989.536	33.192.304
II - Receivables		
1) trade accounts		
due within the following year	19.193.897	20.157.526
due beyond the following year	22.774	41.679
Total trade accounts	19.216.671	20.199.205
2) due from subsidiary companies		
due within the following year	281.189	224.280
Total receivables due from subsidiary companies	281.189	224.280
3) due from associated companies		
due within the following year	3.597.667	6.007.706
Total receivables due from associated companies	3.597.667	6.007.706
5-b) tax receivables		
due within the following year	6.260.292	3.347.861
due beyond the following year	1.193.120	1.193.957
Total receivables due from tax authorities	7.453.412	4.541.818
5-c) prepaid tax	476.645	71.053
5-d) due from others		
due within the following year	2.056.458	2.097.561
Total receivables due from third parties	2.056.458	2.097.561
Total receivables	33.082.043	33.141.621
IV - Liquid funds		
1) bank and post office deposits	7.031.406	4.358.693
3) cash and equivalents on hand	16.784	12.740
Total liquid funds	7.048.189	4.371.434
Total current assets (C)	93.119.768	70.705.359
D) Accrued income and prepayments	436.928	478.871
Total assets	128.196.426	106.882.110
Liabilities and shareholders' equity		
A) Shareholders' equity		
I - Share capital	11.000.000	11.000.000
IV - Legal reserve	368.347	349.329
VI - Other reserves, indicated separately		
Extraordinary reserve	203.561	266.838
Capital reduction reserve	29.813	29.813
Reserve for exchange rate gains not redeemed	177.469	69.928
Translation difference reserve	82.572	47.126
Miscellaneous other reserves	(156.500)	(101.986)
Total other reserves	336.915	311.719
VIII - Retained earnings (accumulated losses)	170.026	(966.605)
IX - Net profit (loss) for the year	171.812	1.328.619
Total group shareholders' equity	12.047.099	12.023.062
Minority shareholders' equity		
Third party capital and reserves	184.898	254.665
Minority shareholders' profit (loss)	(32.273)	(52.235)
Total minority shareholders' equity	152.625	202.430
Total consolidated equity	12.199.725	12.225.492
B) Reserves for contingencies and other charges		
1) pension and similar commitments	325.830	301.650
2) taxation	1.109.772	769.780

3) passive derivative financial instruments	106.303	236.283
4) other	31.787	0
Total reserves for contingencies and other charges	1.573.692	1.307.713
Total reserve for severance indemnities (TFR)	595.608	665.291
D) Payables		
3) due to partners for financing		
due within the following year	250.000	0
due beyond the following year	750.000	1.000.000
Total payables due to partners for financing	1.000.000	1.000.000
4) due to banks		
due within the following year	26.032.039	25.617.790
due beyond the following year	10.637.564	6.425.331
Total payables due to banks	36.669.603	32.043.121
5) due to other providers of finance		
due within the following year	2.520.530	2.189.602
due beyond the following year	3.010.097	3.537.344
Total payables due to other providers of finance	5.530.627	5.726.946
6) advances		
due within the following year	2.994.676	4.313.843
Total advances	2.994.676	4.313.843
7) trade accounts		
due within the following year	26.766.182	21.713.749
Total trade accounts	26.766.182	21.713.749
9) due to subsidiary companies		
due within the following year	75.207	134.212
Total payables due to subsidiary companies	75.207	134.212
10) due to associated companies		
due within the following year	35.218.416	22.452.898
Total payables due to associated companies	35.218.416	22.452.898
12) due to tax authorities		
due within the following year	538.101	855.477
due beyond the following year	86.156	-
Total payables due to tax authorities	624.257	855.477
13) due to social security and welfare institutions		
due within the following year	466.852	700.126
Total payables due to social security and welfare institutions	466.852	700.126
14) other payables		
due within the following year	3.335.575	2.237.004
due beyond the following year	768.426	1.233.920
Total other payables	4.104.001	3.470.924
Total payables (D)	113.449.821	92.411.296
E) Accrued liabilities and deferred income	377.580	272.319
Total liabilities and shareholders' equity	128.196.426	106.882.110

Consolidated income statement

	31-12-2016	31-12-2015
Income statement (value and cost of production)		
A) Value of production		
1) Revenues from sales and services	36.353.349	36.825.121
3) Change in contract work in progress	39.259.996	34.097.816
4) Increases in internally constructed fixed assets	1.343.939	982.074
5) Other income and revenues		
operating grants	115.392	161.499
other	4.794.985	2.698.807
Total Other income and revenues	4.910.377	2.860.306
Total value of production	81.867.661	74.765.317
B) Costs of production		
6) Raw, ancillary and consumable materials and goods for resale	14.803.085	13.117.398
7) Services	37.936.895	30.467.017
8) Use of third party assets	4.380.299	4.113.924
9) personnel		
a) wages and salaries	12.141.791	12.319.825
b) related salaries	3.915.546	3.767.802
c) severance	550.927	498.688
e) other costs	72.831	81.336
Total payroll and related costs	16.681.096	16.667.651
10) depreciation, amortisation and write downs		
a) amortisation of intangible fixed assets	1.037.417	1.294.736
b) depreciation of tangible fixed assets	5.300.849	5.392.559
d) write-downs of accounts included among current assets	938.053	0
Total Amortisation, depreciation and write-downs	7.276.319	6.687.295
11) Changes in inventories of raw, ancillary and consumable materials and goods for resale	(2.166.371)	(72.878)
12) Provisions for contingencies and other charges	40.776	20.000
14) Other operating expenses	1.113.139	1.026.292
Total cost of production	80.065.238	72.026.698
Difference between value and cost of production (A - B)	1.802.423	2.738.619
C) Financial income and charges		
16) other financial income		
d) income other than the above		
subsidiary companies	77	-
other	338.596	6.451
Total income other than the above	338.673	6.451
Total other financial income	338.673	6.451
17) Interest and other financial expense		
other	1.684.676	1.683.458
Total interest and other financial expense	1.684.676	1.683.458
17-bis) Currency gains and losses	35.496	357.052
Total financial income and expense (15 + 16 - 17 + - 17-bis)	(1.310.508)	(1.319.955)
D) Value adjustments to financial assets and liabilities		
18) revaluations		
d) derivative financial instruments	129.980	111.716
Total revaluations	129.980	111.716

19) write-downs		
b) financial fixed assets not representing equity investments	0	572.157
Total write-downs	0	572.157
Total value adjustments to financial assets and liabilities (18 - 19)	129.980	(460.441)
Pre-tax result (A - B + - C + - D)	621.895	958.223
20) Income tax for the year, current, deferred and prepaid		
Current taxes	465.074	169.516
tax related to previous years	(37.180)	(860.542)
deferred and prepaid tax	54.461	372.865
Total taxes on the income for the year	482.356	(318.162)
21) Consolidated profit (loss) for the year	139.539	1.276.385
Result related to the group	171.812	1.328.620
Result related to minority shareholders	(32.273)	(52.235)

Consolidated financial statement, indirect method

	31-12-2016	31-12-2015
Financial statement, indirect method		
A) Cash flows from current activities (indirect method)		
Profit (loss) for the year	139.539	1.276.385
Income tax	482.356	(318.162)
Payable (receivable) interest	1.346.003	1.683.458
(Capital gains)/Capital losses from business conveyance	(273.947)	(248.261)
1) Profit (loss) for the year before income tax, interest, dividends and capital gains/losses from conveyances.	1.693.951	2.393.420
Adjustments to non monetary items that were not offset in the net working capital.		
Allocations to preserves	1.478.374	1.112.180
Fixed asset depreciation/amortisation	6.338.266	6.687.295
Adjustments to financial assets and liabilities for derivative financial instruments that do not involve monetary transactions	(129.980)	(111.716)
Other adjustments to increase/(decrease) non-monetary items	(308.032)	891.311
total adjustments for non-monetary items that were not offset in the net working capital	7.378.628	8.579.070
2) Cash flow before changing net working capital	9.072.579	10.972.490
Changes to the net working capital		
Decrease/(increase) in inventory	(19.797.232)	(12.124.043)
Decrease/(increase) in payables to customers	2.452.612	(4.188.762)
Increase/(decrease) in trade payables	16.454.206	15.331.641
Increase/(decrease) in prepayments and accrued income	41.943	45.394
Increase/(decrease) in accruals and deferred income	105.262	(24.463)
Other decreases/(other increases) in net working capital	(2.977.734)	(8.517.059)
Total changes to net working capital	(3.720.943)	(9.477.292)
3) Cash flow after changes to net working capital	5.351.636	1.495.198
Other adjustments		
Interest received/(paid)	(1.346.003)	(1.683.458)
(Income tax paid)	(19.950)	(621.204)
(Use of reserves)	(729.100)	(1.037.021)
Total other adjustments	(2.095.053)	(3.341.683)
Cash flow from current activities (A)	3.256.583	(1.846.485)
B) Cash flows from investments		
Tangible fixed assets		
(Investments)	(6.779.284)	(4.805.714)
Disposals	2.920.991	477.587
Intangible fixed assets		
(Investments)	(1.299.909)	(720.782)
Disposals	194.637	-
Financial fixed assets		
(Investments)	(46.425)	(226.861)
Cash flows from investments (B)	(5.009.990)	(5.275.770)
C) Cash flows from financing activities		
Loan capital		
Increase/(decrease) in short term bank loans	(1.195.704)	6.664.528
New loans	13.084.732	4.692.482
(Loan repayments)	(7.458.865)	(7.782.838)
Equity		
(Capital repayments)	-	3.000.000

Cash flows from financing activities (C)	4.430.163	6.574.172
Increase (decrease) in liquid assets (A ± B ± C)	2.676.756	(548.083)
Liquid assets at the start of the year		
Bank and post office deposits	4.358.693	4.909.063
Loans	-	1.244
Cash and valuables in hand	12.740	9.209
Total liquid assets at the start of the year	4.371.434	4.919.516
Liquid assets at the end of the year		
Bank and post office deposits	7.031.406	4.358.693
Cash and valuables in hand	16.784	12.740
Total liquid assets at the end of the year	7.048.189	4.371.434